



## BUYER'S DESK

A Strategic Extension for your Procurement Organization



Talent acquisition and retention is a material challenge for procurement organizations in today's competitive environment. While on-site hiring may be an adequate solution in certain situations, savvy procurement organizations are looking towards the future by building flexible and high leverage workforces.

The demand for Buyer's Desks has significantly risen in the past few years as procurement departments look to manage labor costs and leverage domain expertise. GoProcure has a Buyer's Desk filled with supply chain professionals with extensive sourcing experience

With the right sourcing professionals on your side, the Buyer's Desk can materially improve efficiency, generate cost savings, and strategically expand your supplier network.

The GoProcure Buyer's Desk uses our proprietary triage engine to create intelligent and automated requests for bid, searching an expansive pool of suppliers – including your organization's preferred suppliers as well as our registered, diverse supplier network.

Our team only delivers bids that meet our "4R" framework: the right product/service at the right price from the right supplier at the right time.



Specifically, our team can bring the following capabilities to your organization:



Create intelligent and automated requests for bid



Manage the full lifecycle of RFP/RFQ requests



Leverage a cross-industry network of suppliers to generate cost savings and improve organization-wide compliance



Instill repeatable and sustainable processes for the internal procurement team to leverage



Analyze your organization's purchasing data and provide spend analysis and benchmarking

## Partner with GoProcure to reallocate your internal team to high value projects

We are committed to unleashing your organization's superpowers. Our Buyer's Desk enables internal procurement teams to take a step back and focus on strategic initiatives such as supplier innovation, differentiated contract management, and strategic sourcing.

We bring our depth of knowledge and domain expertise to the table to generate cost savings, improve compliance, and bring visibility to your purchasing patterns.

## **OUR CUSTOMER IMPACT**

"The Buyer's Desk team's attention to detail in helping move time-sensitive orders through so quickly makes our jobs easy. We get pulled into so many directions throughout the day and it was such a relief to have the GoProcure team work alongside us to ensure an enjoyable and stress free purchasing experience."

-Sourcing Operations Manager, Fortune 500 Company

